# ABHISHEK MESHRAM

## SAP SD CONSULTANT

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## SUMMARY

3.5+ years of experience in SAP Sales & Distribution module (SAP SD) configuration, implementation, support, and rollouts. Expertise in sales order management, pricing, condition technique, and integration with FI and MM modules. Skilled in translating business requirements into effective SAP solutions, troubleshooting issues, and driving timely resolution. Proficient in ASAP methodology and order-to-cash (OTC) processes with a strong focus on optimizing business workflows and enhancing system functionality.

## EDUCATION

B.Tech , Chemical Technology                                                          Nagpur, Maharashtra
Laxminarayan Institute of Technology                                                          Jan 2021

## SKILLS

- SAP SD Module Configuration & Customization,
- Order-to-Cash Cycle Management
- Pricing & Condition Technique Management
- Sales Order, Delivery & Billing Process Setup
- Integration with SAP FI & MM Modules
- Master Data Management: Customer & Material Masters
- Data Migration & LSMW Tools
- Incident Management & SLA Compliance
- Documentation & User Training
- ASAP Methodology and Rollouts

## WORK EXPERIENCE

**SD Consultant**                                                                                    Pune, India
**Accenture**                                                                                    07/2021 - Present

- Global SAP Support: Provided full-cycle implementation and production support, resolving SAP-related issues across different regions to ensure seamless business operations.
- Ticket Management: Managed tickets of varying priority levels, collaborating with stakeholders through calls and emails to deliver timely solutions and ensure customer satisfaction.
- SAP SD Expertise: Demonstrated expertise in Sales, Delivery, PGI, Billing, Outputs, and Pricing Configuration, leveraging SAP standard tools and interfaces like LSMW and ServiceNow to troubleshoot and resolve complex issues.
- Batch Job Management: Monitored and troubleshot batch jobs, identifying and resolving issues to prevent system downtime and ensure smooth business processes, while collaborating with other module consultants to drive issue resolution.

## PROJECTS

**SAP Enhancement / Implementation Project (SAP SD)**

- Led gap analysis and blueprinting by translating client business requirements into detailed SAP SD configuration documents, resulting in a 20% reduction in customization rework.
- Configured SD components including item categories, pricing procedures, output condition types, and delivery processes to meet business needs.
- Created comprehensive user manuals and conducted training sessions for 40+ business users, improving end-user adoption by 30%.

**SAP SD End-to-End Rollout Project for New Plant**

- Coordinated full-cycle rollout using ASAP methodology, including master data migration, sales org setup, and transactional data validation via LSMW, achieving 100% data accuracy post-migration.
- Developed AS-IS & TO-BE process documentation and test scripts. Led SIT testing with minimal defects, ensuring seamless go- live and hyper care support.

- Provided user training and post-implementation support, reducing support tickets by 25% within 3 months post go-live.

**SAP SD Support Project**

- Managed incident handling for sales orders, deliveries, billing, and master data issues, maintaining 98% SLA compliance for ticket resolution.
- Executed pricing standardization project by defining and converting pricing components and procedures across multiple business units, enhancing pricing accuracy and consistency.
- Prepared detailed technical documentation and conducted knowledge transfer sessions, improving support team efficiency.

## KEY ACHIEVEMENTS

- Successfully implemented 3+ SAP SD projects including enhancements and major rollouts, enhancing order processing speed and accuracy by 20%.
- Reduced incident resolution time by 30% through proactive issue management and escalation management.
- Improved data migration accuracy to 100% by leveraging LSMW and rigorous testing practices.

## TECHNICAL SKILLS

- SAP ECC 6.0 , SAP S/4HANA (SD, FI, MM modules)
- MS Office Suite (MS Word, Excel, PowerPoint)
- Data Migration Tools: LSMW
- Incident & Ticketing Tools: ServiceNow

## LANGUAGES

- English
- Hindi
- Marathi