Contact Details

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Education Details

- Bachelor of Technology with an aggregate of **82%**

- Intermediate Public Examination with an aggregate of **92%**

- Secondary School Certificate with an aggregate of **82%**

Skills:

- Problem solving and Interpersonal skills
- Teamwork and Collaboration
- Process Improvement and Resource Allocation

Languages:

- English
- Hindi
- Telugu

SAIDA
SAP S/4HANA SD CONSULTANT

PROFESSIONAL SUMMARY:

- Overall, 6.6 years of professional experience, including 4 years as an SAP S/4HANA SD Functional Experience with thorough understanding of all the OTC Business processes.
- Worked on one end to end S/4HANA 2021 Implementation and 2 support projects**.**
- Expertise in configuring Sales & Distribution modules and integrating SD with FI, MM, PP, and LE for seamless business workflows.
- An effective communicator with an excellent relationship building & interpersonal skill. Strong analytical, problem solving & organizational abilities.
- Proven Skills in analyzing Business Requirements and resolved issues on time

SAP S/4HANA SD SKILLS:

- Expertise in configuration of Order-to-Cash (OTC) processes (sales orders, deliveries, billing) end to end processes.
- Designing pricing procedures using condition tables, access sequences, and custom routines, condition types and exclusion groups.
- Worked on S/4HANA implementation using tools like LSMW and Migration Cockpit, BDC, XD99 and MASS and also aware of LTMC
- Configuring billing documents (invoices, credit/debit memos) and integration with FI-AR.
- Working knowledge of different Sales Document Types, Item Categories, Schedule Line Categories, and their automatic determinations into the sales order processing for various client processes in different industries.
- Configuration of basic functions like Material Determination, Listing and Exclusion and BOM.
- Output determination (NACE) for order confirmations, invoices, and delivery notes for various types of communication mediums
- Worked on S/4HANA Business Partner and configured end to end using BP grouping and BP roles including standard account groups and partner determination procedure.
- Availability Check (ATP) configuration for real-time stock and production planning checks.
- Proficiency in handling special business processes such as Third party, Consignment, Intercompany sales process.
- Worked on Credit management for dynamic credit checks, credit limits, and blocking rules etc.,
- Worked on SAP standard Fiori Apps for sales order management.
- MM-SD integration (material master, stock transfers, procurement)

WORK EXPERIENCE:

PROJECT 3 -PRODUCTION SUPPORT / MAINTENANCE:

Client: Lucchini RS   **Position: SD Consultant**

Company: Iteanz Technologies   **Duration: Feb 23 to present**

Client Profile: Lucchini is a steel manufacturing company specialized in the production of railway components, forgings, and castings. Their product range includes railway components such as wheels, axles, tires, and wheelsets, along with forgings and castings used in industries like power generation, oil and gas, offshore platforms, cement works, industrial plants, iron and steel production plants, and shipbuilding.

Roles and Responsibilities:

- Resolved issues related to Third party sales, Consignment sales, Intercompany sales process and gained knowledge on intercompany pricing and billing procedures.
- Integrated with Basis team for getting authorization and movement of Transport requests.
- Providing required support for order management (inquiry, quotation, sales order, delivery)
- Extended support to share the workload of team members during challenging times.
- As per client requirement extended materials to different sales areas.
- Creation of Customer Master Record (CMR) and Material Master Record (MMR) in bulk using LSMW and MASS/XD99.
- Worked on various issues related to pricing Condition Technique process.
- Worked on incompletion procedure for sales documents and item categories to control and avoid creation of subsequent documents if required fields are not entered.
- Solved various issues raised by clients in time within SLAs.
- Worked on Credit management, Revenue account determination, Output determination and solving day to day issues.
- Maintained new shipping point and route determinations as per business requirement.
- If the issue is related to improper configurations or fixing the bug, rectifying it in the development environment and performing unit testing, move the transport to the Quality Assurance where integration testing is done and coordinate on the user acceptance testing, get the sign-off from the user and move the transport to the production environment.
- Resolved various issues related to sales transactions, shipping and billing including proforma, IV invoice, credit and debit memo and returns.

PROJECT 2 – SAP S/4HANA IMPLEMENTATION:

Client: Bayka   **Position: SD Consultant**

Company: Iteanz Technologies   **Duration: Jun 22 to Feb 23**

Client Profile: Bayka is a cable manufacturer that produces power, railway cables, copper and fiber optic cable for communication networks with advanced cable solutions, including high-voltage cables, flexible connection and motor cables and customized special cables. This SAP S/4HANA implementation was carried out for day-to-day business transactions of Germany using SAP System.

Roles and Responsibilities:

- Configured special business processes like Consignment Process, third party, Intercompany sales process and BOM.
- Worked on Business Partner for various BP Groups and BP roles for different customers including partner determination procedure and account groups assignments.
- Customized IMG settings for various sales document types like Inquiry, Quotation, standard order, cash sales, rush order, return process, consignment orders, delivery and billing document types.
- Worked and provided knowledge transfer for Fiori apps of standard transactional apps provided to the client.
- Configuration done as per client requirement for special functionalities like listing & exclusion and material determination.
- Configured Output determination procedure for sales order, shipping, billing documents.
- Maintained mandatory fields required in sales order header and item data through incompletion procedure to save the order.
- Customization of different standard pricing procedures using condition techniques as per client requirement.
- Configured revenue account determination to generate accounting document along with invoice automatically.
- Configured copying control (requirements and data transfer routines) for proper transfer of data between sales, delivery and billing documents as per client requirement.
- Configured shipping point determination and route determination, shipment, Transportation zone, Transportation Group for delivery process.

PROJECT 1 – PRODUCTION SUPPORT/ MAINTENANCE:

Client: Kamax   **Position: SD Consultant**

Company: Iteanz Technologies   **Duration: Apr 21 to Jun 22**

Client Profile: Kamax is a leading developer and manufacturer of cold-formed parts, specializing in custom bolts, complex components, precision parts, and assemblies for the mobility industry. With roots in the automotive sector and major OEMs as long-term partners, deliver high-quality, reliable solutions for vehicles, industrial equipment, and construction machinery through a strong global network. This support project is carried for EU operations.

Roles and Responsibilities:

- Provided day-to-day support to users on SAP SD module, handling issues related to sales orders, deliveries, billing, pricing, and credit management.
- Analyzed and resolved incidents reported by end-users in a timely manner to minimize business disruption.
- Troubleshot system errors, identified root causes, and coordinated with the technical team for resolution. Diagnosed, troubleshot, and resolved day-to-day system issues related to SAP applications and interfaces.
- Supported the creation, processing, and monitoring of sales orders, ensuring proper integration with other SAP modules (e.g., MM, FICO).
- Managed incident tickets, prioritizing and escalating issues according to urgency and business impact.
- Coordinated with SAP BASIS and development teams to resolve complex system errors, ensuring minimal downtime. Maintained IMG configuration for any new requirements and change requests.
- Extended support to end users in maintaining and updating condition records along with other master data.
- Maintained VKOA settings when required on behalf of finance and business team to determine correct G/L accounts according to Account keys.

- Worked on Special business processes like BoM and triggering different Multi Level BOM items as per client requirements.
- Fixing Errors related to goods issues, picking, packing, shipments during integration testing.
- Handled issues related to OTC and cross functional issues related to MM, PP, FI/CO.

DOMAIN EXPERIENCE:

Company: VVN Steels
Position: Process Analyst
Duration: Oct 2018 to Mar 2021
Roles and Responsibilities:

- Handling the marketing & Sales operations of the company. Managing business development activities like cold-calling, lead generation, client meetings & collecting technical details, preparing quotations, technical discussion with clients, negotiation and finalizing orders.
- Forwarded customer concerns regarding the sales process to higher management.
- Followed up with customers on registration documents and process.
- Maintained customer database and ensured contract compliance.
- Prepared and submitted monthly sales reports.
- Consolidated and reviewed month-end reports.
- Conducted customer surveys to assess sales satisfaction.
- Held bi-monthly customer meetings to strengthen relationships and grow business.
- Managed new and existing customer accounts to enhance retention.