

Pratesh Koli

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📍 Malad West, Mumbai

SAP SD CONSULTANT

Growth-oriented SAP Consultant with **4 years** of experience, seamlessly integrating SAP systems into business practices. Collaborative educator, building relationships with varying business units and driving growth through IT-based solutions. Thoughtful troubleshooter, providing comprehensive solutions to systemic issues.

KEY COMPETENCIES

Order To Cash	Good Understanding of ABAP	Credit Management
Pricing	Output Determination	Batch Determination
Data Migration Cockpit	Warehouse Management System	Account Determination
	Master Data Management	

PROFESSIONAL EXPERIENCE

Techatalyst Software Pvt Ltd. (Oct 2023 – Current)

Project 1 – SAP S4 HANA RISE Implementation for Pharmaceutical Company in Uganda

- Interacting with client, understand the business process and prepare Business Blueprint
- Configured entire O2C cycle, along-with Output Determination, Copy Control, Pricing, Credit Management, etc.
- Identified the Gaps found and analyzed the need for WRICEF objects.
- Involved in Pre-Cutover activities and laid out the plan for Master Data Validations, number ranges, etc.
(Data Migration Cockpit)
- Prepared End User training manuals and helped user with the unit testing.

Project 2 – Support for India's Largest Paints Manufacturer

- Provided robust support to a high-volume client, developing expertise in order-to-cash processes,
- Facilitating plant rollouts, and actively contributing to various Warehouse Management System (WMS) implementations.

Constaccent Consultancy Pvt Ltd. (Jan 2023 – Oct 2023)

Project – Support for India's one of the biggest Pharmaceutical Company (SAP S4 HANA 1809 – 2018)

Key responsibilities:

- Troubleshoot incidents reported by end-users to schedule system changes and identify permanent solutions.
- Communicated and explained business requirements to team members to understand and implement functional demands.
- Translated user needs and requirements into functional specifications for design of business systems.

Firstsource Pvt Ltd. (Oct 2020 – Jan 2023)

Project – Support for Pharmaceutical Company (SAP ECC)

Key responsibilities:

- Responsible for delivering solutions and resolving tickets as per the agreed SLA.
 - Performing LSMW and BDC activities for Master Data Upload.
 - Responsible for coordinating and communicating with the business for converting their business requirements into Solutions.
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Concentrix Services Pvt Ltd. (Aug 2019 – Jul 2020)

Customer Care Executive (UK region) - Upselling

Key responsibilities:

- Listening to customer requirements and presenting appropriately to make sales.
 - Responding to incoming mails and phone queries.
 - Negotiating the terms of agreement and closing sales.
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EDUCATIONAL BACKGROUND

Bachelors of Management Studies – Specialization in **Marketing**

June 2019

SOFT SKILLS

- Observation
 - Decision Making
 - Communication
 - Multi tasking
 - Team Player
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LANGUAGES

- English (Fluent)
- Hindi (Fluent)
- Marathi (Fluent)